

Second Experimental Methods in Policy Conference

Cancun

February 3rd – February 8th, 2015

Program

Tuesday, February 3rd

7:00 pm Welcome Cocktail Hour

8:00 pm Dinner

Wednesday, February 4th

9:00 am Welcome by Uri Gneezy

9:20 am **Richard Wilson**, *Fitbits, Group Competition and Health*

9:40 am **Angelino Viceisza**, *Communication and Coordination: Evidence from an artefactual field experiment in Senegal*

10:00 am Break

10:20 am **Roel van Veldhuizen**, *Gender Differences in Competition: Risk Attitudes, Confidence, or Preferences?*

10:40 am **Paul Smeets**, *Social Preferences and Portfolio Choice*

11:00 am Break

11:20 am **Marta Serra-Garcia**, *Conflicts of Preferences: Risk Attitudes and Divorce*

11:40 am **Marina Schröder**, *Quantity, Quality, and Uniqueness – Direct and Indirect Effects of Incentives on Creativity*

12:00 am Break

12:20 am **Anya Samek**, *Hassle Costs and Charitable Giving: A Field Experiment with Google Employees*

12:40 am **Silvia Saccardo**, *Motivated Self-Deception, Identity and Unethical Behavior*

1:00 pm Lunch

7:00 pm Dinner

Thursday, February 5th

- 9:00 am **Christopher Olivola**, *Diffusion of Responsibility Across Cultures and Contexts: The Impact of Individual, Cultural, and Contextual Factors on Responses to the Volunteer's Dilemma Game*
- 9:20 am **Theo Offerman**, *The Sources of the Communication Gap*
- 9:40 am Break
- 10:00 am **Muriel Niederle**, *Should Women Always Negotiate?*
- 10:20 am **Vera Mironova**, *Social Norms after Conflict Exposure and Victimization by Violence: Experimental Evidence from Kosovo*
- 10:40 am Break
- 11:00 am **Sandra Maximiano**, *TBA*
- 11:20 am **Boris van Leeuwen**, *Competition for status creates superstars: An experiment on public good provision and network formation*
- 11:40 am Break
- 12:00 am **Menusch Khadjavi**, *How Transparency May Corrupt – Experimental Evidence from Asymmetric Public Good Games*
- 12:20 am **Judd Kessler**, *Tax Aversion in Labor Supply*
- 12:40 am Video from Christina Bicchieri, UPenn BeLab
- 1:00 pm Lunch
- 7:00 pm Dinner

Friday, February 6th

- 9:00 am **Ting Jiang**, *The role of other-regarding preferences in bribery endorsement and enforcement*
- 9:20 am **Alex Imas**, *TBA*
- 9:40 am **Karla Hoff**, *"Culture and Coordination" & World Development Report 2015: Mind, Society, and Behavior*
- 10:00 am Break
- 10:20 am **Karina Gose**, *Sticky Wages and Effort Inertia Hurt under Inflation*
- 10:40 am **Uri Gneezy**, *Incentives and Behavior Change*
- 11:00 am Break
- 11:20 am **Ayelet Gneezy**, *Overhead Aversion in Charitable Giving*

- 11:40 am **Orsola Garofalo**, *How does executive gender affect the corporate reaction to competitive shocks?*
- 12:00 am Break
- 12:20 am **Seda Ertac**, *Ever Failed, Try Again, Succeed Better: Evidence from a Randomized Educational Intervention on Grit*
- 12:40 am **Catherine Eckel**, *Common Identity and the Voluntary Provision of Public Goods: An Experimental Investigation*
- 1:00 pm Lunch
- 7:00 pm Dinner

Saturday, February 7th

- 9:00 am **Irene Comeig**, *Dealing with Financial Risk: Gender, Stakes, and Probability Effects*
- 9:20 am **Lucas Coffman**, *But He Told me To: (Sought out, Slanted) Advice Decreases Punishment*
- 9:40 am **Katherine Baldiga Coffman**, *Lab Evidence on the Effects of Sponsorship on Competitive Preferences*
- 10:00 am Break
- 10:20 am **Timothy Cason**, *Rewarding Insufficient Contributions Promotes the Voluntary Provision of Public Goods*
- 10:40 am **Gary Charness**, *TBA*
- 11:00 am Break
- 11:20 am **Anat Bracha**, *Nudging Credit Scores in the Field: The Effect of Text Reminders on Creditworthiness in the U.S.*
- 11:40 am **Kristina Bott**, *Tax Enforcement and Tax Morale*
- 12:00 am Break
- 12:20 am **Michele Belot / Philipp Kircher**, *Does searching wider improve job prospects? A field experiment*
- 12:40 am **Sally Sadoff**, *Nudges, Learning and Self-Control*
- 1:00 pm Lunch
- 7:00 pm Dinner

Sunday, February 8th

Departure