Angelino C. G. Viceisza

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Education

PhD	2008	Economics	Georgia State University
MA	2005	Economic Policy	Georgia State University
MA	2004	Economics	Boston University
MBA	2001	International Business	Temple University
BS	2001	Accounting	University of Curaçao

Fields of Interest

Applied Micro, Development, Experimental, Entrepreneurship, Household Finance

Academic Appointments

Spelman College

Full Professor of Economics, 2023-present
Carnegie-Rockefeller Distinguished Researcher, 2021-2022
Associate Professor of Economics (with tenure), 2018-2023
Assistant Professor of Economics, 2012-2018

NBER

Research Associate, 2019-present
Affiliated with two programs: Aging and Productivity, Innovation, and Entrepreneurship

The Abdul Latif Jameel Poverty Action Lab (J-PAL) at MIT

Affiliate, J-PAL, 2025-present
Invited Researcher, J-PAL, 2024-2025

International Food Policy Research Institute (IFPRI)

Research Fellow, 2012
Post-Doctoral Fellow, 2007-2012

Other Appointments

Julian Bond Institute Fellow, Center For Responsible Lending, 2025-2026
Visiting Scholar, Federal Reserve Bank of New York, 2025
Dr. Martin Luther King, Jr. and Phyllis Wallace Visiting Professor, MIT, 2023-2024
National Fellow, Hoover Institution, Stanford University, 2020-2021
Counterpart, RTG GlobalFood, University of Göttingen, 2011-2020
Affiliate, USAID Research Technical Assistance Center, 2018-2024
Visiting Professor of Economics, Duke University, 2015-2016
Visiting Scholar, Federal Reserve Bank of Boston, 2014

Administrative and Editorial Appointments

Spelman College

Research Director, Center for Black Entrepreneurship, 2024-present
Director, VLab, 2012-present

NBER

Co-Director, NBER Retirement and Disability Research Center (RDRC), 2023-2025
Leader, NBER RDRC HBCU Initiative, 2021-2023

National Economic Association (NEA)

Immediate Past-President, 2024-2025
President, 2023-2024
President-Elect, 2022-2023
Board Member, 2019-2022

Editorial Appointments

Associate Editor, *Journal of Economic Behavior and Organization*, 2022-present
Editorial Board, *Journal of Regional Analysis and Policy*, 2020-2026
Co-Editor, *Agricultural and Resource Economics Review* (Special Issue), 2020-2021

Peer-Reviewed Journal Publications

Development and Norms

1. Cheap Talk and Coordination in the Lab and in the Field: Collective Commercialization in Senegal (with Kodjo Aflagah and Tanguy Bernard), *Journal of Development Economics*, 154, 2022, 102751 [Appeared as *NBER Working Paper* 26045, July 2019] AEARCTR-0004400

2. Competition and Prosociality: A Lab-in-the-Field Experiment in Ghana (with Kerstin Grosch and Marcela Ibañez), *Journal of Behavioral and Experimental Economics*, 99, 2022, 101887

3. Building Trust in Rural Producer Organizations: Results from a Randomized Controlled Trial (with Tanguy Bernard, Pia Dänzer, Markus Frölich, Andreas Landmann, and Fleur Wouterse), *Agricultural and Resource Economics Review*, 50 (3), 2021, 465-484

4. Potential Collusion and Trust: Evidence from a Field Experiment in Vietnam (with Máximo Torero), *African Journal of Agricultural and Resource Economics*, 11 (1), 2016, 22–32

5. Lost in the Mail: A Field Experiment on Crime (with Marco Castillo, Ragan A. Petrie, and Máximo Torero), *Economic Inquiry*, 52 (1), 2014, 285–303

6. Contract Farming and Smallholder Incentives to Produce High Quality: Experimental Evidence from the Vietnamese Dairy Sector (with Christoph Saenger, Matin Qaim, and Máximo Torero), *Agricultural Economics*, 44 (3), 2013, 297–308

7. Breaking the Norm: An Empirical Investigation into the Unraveling of Good Behavior (with Ruth Vargas Hill and Eduardo Maruyama), *Journal of Development Economics*, 99 (1), 2012, 150–162

8. A Field Experiment on the Impact of Weather Shocks and Insurance on Risky Investment (with Ruth Vargas Hill), *Experimental Economics*, 15 (2), 2012, 341–371

Household Finance and Migrants

9. Barriers to Building Wealth Among Black High-Income Earners (with Terri Adams-Fuller, Beza Afework, Nyanya Browne, Bethel Cole-Smith, Rodney Green, Haydar Kurban, Digna Mosquera, Tess Starman, and Omari Swinton), *The Review of Black Political Economy*, 52 (4), 2025, 454–484

10. Racial and Ethnic Disparities in Retirement Outcomes: Impacts of Outreach (with Amaia Calhoun and Gabriella Lee), *The Review of Black Political Economy*, 52 (1), 2025, 87–108 [Appeared as *NBER Working Paper* 30456, October 2022 and featured in NBER Bulletin on Retirement and Disability, Issue 2, July 2023]

11. To Remit, or not to Remit: That is the Question. A Remittance Field Experiment (with Máximo Torero), *Journal of Economic Behavior and Organization*, 112, 2015, 221–236

Education and HBCUs

12. Inclusive Teaching in Intermediate Microeconomics: All Flowers, No Weeds in the Hardest Core Class (with Sarah Jacobson), *The American Economist*, 70 (2), 2025, 315–329

13. Metacognitive Awareness and Academic Performance (with Jarod Apperson, A. Nayena Blankson, Francesina Jackson, Bruce Wade, and Jimmeka Guillory Wright), *American Economic Association Papers and Proceedings*, 115, 2025, 648–653 [Appeared as *NBER Working Paper* 33380, January 2025] AEARCTR-0004840

14. What Can Historically Black Colleges and Universities Teach about Improving Higher Education Outcomes for Black Students? (with Gregory Price), *Journal of Economic Perspectives*, 37 (3), 2023, 213–232 [Appeared as *NBER Working Paper* 31131, April 2023]

15. Implementing an Intervention in the Spelman College African Diaspora and the World Course (with Francesina Jackson, Jimmeka Guillory, A. Nayena Blankson, and Bruce Wade), *Journal of Global Postcolonial Studies* 8 (1), 2020, 19-27 AEARCTR-0004840

16. Lessons Learned from a Multidisciplinary Randomized Controlled Trial (with A. Nayena Blankson, Jimmeka Guillory, Francesina Jackson, and Bruce Wade), *The Review of Black Political Economy*, 46 (2), 2019, 160–166 AEARCTR-0004840

Experimental Methodology

17. What Can (and Cannot) Be Learned about Systemic Racial Discrimination from Randomized Controlled Trials? (with Dania Francis, Rob Gillezeau, and Damon Jones). Accepted at *Journal of Economic Literature*, 2026. [Appeared as *NBER Working Paper* 35882, October 2026]

18. Creating a Lab in the Field: Economics Experiments for Policymaking, *Journal of Economic Surveys*, 30 (5), 2016, 835–854

19. Three Risk-elicitation Methods in the Field: Evidence from Rural Senegal (with Gary Charness), *Review of Behavioral Economics*, 3 (2), 2016, 145–171

Entrepreneurship

20. Bite Me! ABC's Shark Tank as a Path to Entrepreneurship (with Baylee Smith), *Small Business Economics*, 50 (3), 2018, 463–479

Books and Books Chapters

21. Experimental Development Economics: Current Scope and Future Directions (with Utteeyo Dasgupta, Pamela Jakiela, Pushkar Maitra, Owen Ozier, and Danila Serra), In *Handbook of Experimental Development Economics*. Editors: Utteeyo Dasgupta and Pushkar Maitra, 2025

22. *Treating the Field as a Lab: A Basic Guide to Conducting Economics Experiments for Policymaking*, Food Security in Practice Technical Guide 7, Washington, DC: IFPRI, 2012

Policy Reports, Briefs, and Other Publications

Development and Norms

23. Introduction to Special Issue on "Social Justice in Agricultural and Environmental Economics" (with Miesha Williams), *Agricultural and Resource Economics Review*, 50 (3), 2021, 395-400

24. Poverty and Malnutrition in Haiti (with Kodjo Aflagah, Atabanam Simbou, Dixita Gupta, and Kodjo Koudakpo), USAID Policy Report, Washington, DC: Research Technical Assistance Center, 2020

25. Poverty and Malnutrition in Zimbabwe (with Kodjo Aflagah, Jala Abner, and Kerlisha Hippolyte), USAID Policy Report, Washington, DC: Research Technical Assistance Center, 2020

Household Finance and Migrants

26. Black Women's Retirement Preparedness and Wealth, Brief, Washington, DC: Urban Institute, 2022

27. The Potential Impacts of Interchange Regulation on the U.S. Credit Card Industry, Report Commissioned by Mastercard, 2022

Other Writing

28. National Economic Association (NEA) Accomplishments: February 2023 - January 2024, *The Review of Black Political Economy*, 51 (2), 2024, 155–157

29. Let's See Far by Standing on the Shoulders of Giants: National Economic Association (NEA) Presidential Address, *The Review of Black Political Economy*, 51 (1), 2024, 8–16. Watch video

Research in Progress

Household Finance and Migrants

30. Perceived Labor Market Discrimination and Job Search among U.S. First- and Second-Generation Immigrants (with Zhangchi Ma, Arnaud Maurel, and Daniel Xu), AEARCTR-0013494, October 2026

31. Fintech, Visual Attention, and Financial Inclusion: A Field Experiment on Migrant Remittances (with Eduardo Nakasone and Máximo Torero), *NBER Working Paper* 33183, November 2024. Featured in VoxDev, February 21, 2025. Pre-Analysis Plan titled "Neuroeconomics for Development: Eye-tracking to Understand Migrant Remittances" (September 2020) at AEARCTR-0006322

32. The Impact of Government Cash Transfers Programs on Migrant Remittances (with Luísa Nazareno). Data collection in progress. Funded by National Science Foundation Award number 2100261.

33. Racial and Ethnic Disparities in Retirement Outreach among Low-to-Middle Income Workers (with Luisa Blanco), AEARCTR-0010819, February 2023

34. Price Dispersion in the Remittance Industry: The Role of Fintech, Comparison Shopping, and Other Factors (with Daniel Xu), Pre-Analysis Plan, AEARCTR-0006475, March 2021

Entrepreneurship

35. The State of Black Entrepreneurship (with Laquita Blockson, Desha Elliott, and Grant Warner), September 2026

36. Can the Media Spur Startup Activity? Evidence from "Shark Tank" (with David Robinson), August 2022

Grants

National Science Foundation (NSF)

Award 2127199, Project: Collaborative Research: The Effects of Information, Mentoring and Time on Economic Faculty at MSIs (with Danielle Dickens and James Poterba), 2021-24, $632,515

Award 2100261, Project: Excellence in Research: The impact of cash transfers on remittances, 2021-24, $74,949

Award 1832144, Project: Excellence in Research: The impact of online comparison websites on the remittance industry (with Daniel Xu), 2018-22, $247,860

Award 1664383, Project: "Collaborative Research:" Media influences on entrepreneurship and innovation (with David Robinson), 2017-20, $135,720

Award 1747941, Project: A Workshop for Broadening Participation in the Economics Profession: Proposal Writing and Grants Management (with Kaye Husbands Fealing), 2017-18, $2,129

Award 1649921, Project: EAGER: Using eye tracking to study migrant remittances and its welfare implications, 2016-20, $239,646

Social Security Administration (SSA) via NBER RDRC

NB25-03, Project: Gender Impacts of Retirement Outreach Programs Targeting Black and Hispanic Workers (with Luisa Blanco), 2024-25, $119,081

NB24-05, Project: Designing Digital Retirement Outreach Programs Targeting Black, Hispanic, and White Workers (with Luisa Blanco), 2023-25, $204,026

NB24-01 (continued), Project: Expanding Research Capacity at HBCU and MSI (with Nicole Maestas), 2024-25, $100,356

NB24-01, Project: Expanding Research Capacity at HBCU and MSI (with Nicole Maestas), 2023-24, $73,370

NB23-09, Project: Designing Outreach Programs among Low-to-Middle Income Black and Hispanic Workers (with Luisa Blanco), 2022-23, $151,216

NB23-01, Project: Expanding Research Capacity at Historically Black Colleges and Universities (with Nicole Maestas), 2022-23, $75,000

NB 21-22, Project: Retirement Preparedness and Impacts of Outreach by Race/Ethnicity: A Review, 2021-22, $119,749

Other U.S. Federal Agencies

U.S. Department of Agriculture Award 2021-67023-34646, Project: Social Justice in Agricultural and Environmental Economics (with Sarah Jacobson, Richard Melstrom, and Miesha Williams), 2021-23, $30,150

US Department of Education Award P116F150170, Project: Metacognitive Awareness and Academic Performance (with Francesina Jackson, Jimmeka G. Wright, A. Nayena Blankson, and Bruce Wade), 2015-20, $2.7 million

U.S. Agency for International Development, Project: The behavioral and welfare impact of group based insurance provision in Ethiopia (with researchers from IFPRI), 2008-09, $75,000

Foundation, Corporate, and Other Grants

Goldman Sachs-Urban Institute One Million Black Women Research Partnership, Project: Black Women's Retirement Preparedness and Wealth, 2022, $18,847

FinTech Center at Morgan State University, Project: Understanding consumer take-up of fintech and its potential value, 2020, $10,000

University of Chicago (Summer Institute on Field Experiments), Project: An experiment on framing and referrals to boost impact investing (with Emilia Tjernström, UW Madison), 2017-18, $2,857

Kauffman Foundation, Workshop: Seeking New Insights and Potential Sources of New Entrepreneurial Growth: Minority Entrepreneurship, 2016-17

World Bank, Support for Experimental Methods in Policy Conference, 2014

German Federal Ministry for Economic Cooperation and Development, Project: Working together for market access: strengthening rural producer organizations in Sub-Saharan Africa (with researchers from IFPRI, IZA and University of Hohenheim), 2009-12, 1.2 million euros

Dissertation Grant, Georgia State University (GA State), 2006

Honors and Awards

Faculty Excellence Award for Undergraduate Mentorship, Spelman College, 2025

Active Engagement Mention, The RemTECH Awards, 2018

Vulcan Award for Excellence in Teaching, Spelman College, 2014

Fellow, Diversity Initiative for Tenure in Economics (supported by Duke and NSF), 2013-14

Honorable Mention, An Experimental Inquiry Into the Effect of Yardstick Competition on Corruption, one out of the three best papers submitted for the Knut-Wicksell Prize, Public Choice Society, Amsterdam, 2007

Theodore C. Boyden Excellence in Teaching Economics Award, GA State, 2007

Joseph K. Heyman Scholarship, Atlanta Economics Club, 2006

George Malanos Scholarship in Economics, GA State, 2006

Harold Ball Economics Award for Excellence in Quantitative Methods, GA State, 2005

Academic Professional Activities

Commencement Address: University of Curaçao, 2017

Presidential Address: National Economic Association, 2024 (video)

Keynote Address: Leadership Alliance National Symposium, 2019 (video)

Invited Lectures and Workshops (selected)

AGRODEP Consortium (2014), Association of Environmental and Resource Economists (2022), Georgia State University (PhD Experimental, 2022, 2021, 2019), GRADE Peru (2008), PREDOC Consortium (2024, 2021), U.S. Department of Agriculture-Department of Defense Avian Flu Workshop (2008), University of Bordeaux (2024), University of California, San Diego Spring School in Behavioral Economics (2014), University of Göttingen (2015), University of Hohenheim (2009), Workshop in Honor of Gary Charness (2025), Workshop in Honor of John Van Huyck (2015).

Invited Presentations (selected)

Amherst College (2019), American University (2023), Center for Responsible Lending (2025), Duke University (2023), Federal Reserve Bank of Atlanta (2014, 2007), Fordham University (2020), Harvard University (2024), Howard University (2020, 2024), IFPRI (2025, 2013), Indiana University (2018), Kauffman Foundation (2016), MIT (2022), Michigan State University (2016), Morgan State University (2020), NBER (2023, 2019, 2017), Opportunity Insights (2023), Pepperdine University (2025), PhD Excellence Initiative (2024), Stanford University (2025, 2021), Texas A&M University (2015), University of Georgia (2017, 2012), University of Göttingen (2017, 2014), University of Southern California (2025), Vanderbilt University (2016), Wellesley College (2024).

Conference and Other Presentations (selected)

Advances with Field Experiments (2019, 2017), Agricultural and Applied Economics Association (2016), American Economic Association (2019-2025), American Society of Hispanic Economists (2025, 2022, 2019), Atlanta Conference on Science and Innovation (2019), Atlanta Global Studies Symposium (2019), Caribbean Game Theory Conference (2012), Economic Science Association (2007-2025), Econometric Society (2007, 2011), Education Writers Association (2023), Freedom and Justice Conference (2023), Foundations of Utility and Risk (2012, 2010), International Money Transfer Conferences (2020), Methods in Experimental Economics Research (2018), Morehouse College (2023), National Conference on Race and Ethnicity (2017), National Economic Association (2015-2025), National Science Foundation (2025, 2021, 2018, 2017), Public Choice Society (2007), Racial Equity in Technology Entrepreneurship (2022), Royal Economic Society (2011), SSA (2023, 2022), Southern Economic Association (2020, 2014).

Conference, Workshop, and Session Organization (selected)

American Economic Association

"Pitches, Accelerators, and Venture Capital as Determinants of Entrepreneurship and Innovation", paper session, 2017

Midwest Economics Association

Five undergraduate paper sessions, 2022-2023

National Economic Association

Eight paper sessions (one with American Society of Hispanic Economists and one with African Finance and Economics Association) , 2022-2023

Center for Black Entrepreneurship

Two virtual feedback workshops per cohort/year, 2025-present

One research symposium per cohort/year, 2024-present

At least one data workshop/roundtable per cohort/year, 2024-present

NBER RDRC

Disability Insurance 101 by Nicole Maestas, virtual, 2024

Retirement 101: Social Security and the US Retirement System by Gopi Shah Goda, virtual, 2024

NBER RDRC Getting Started with the Health and Retirement Study by Amanda Sonnega (with Nicole Maestas), virtual, 2023

NSF-Funded BAM! Mentoring Program

One virtual mock review panel per cohort/year (with Danielle Dickens and James Poterba), 2022-2024

One virtual NSF-informational workshop per cohort/year (with Danielle Dickens and James Poterba), 2022-2024

Experimental Methods in Policy Conference

Punta Cana (with Uri Gneezy and Silvia Saccardo), 2018

Curaçao (with Uri Gneezy), 2014

Other

Northeast Agricultural & Resource Economics Association Social Justice Sessions (with Sarah Jacobson, Richard Melstrom, and Miesha Williams), 2022

Broadening Participation Workshop (with Kaye Husbands Fealing), 2017

Review Panels (selected)

Kauffman Foundation, NSF Economics, NSF Future of Work, NSF Research Experiences for Undergraduates, NSF Science of Science: Discovery, Communication, and Impact

Referee (selected)

American Economic Review, *American Economic Journal: Applied Economics*, *American Journal of Agricultural Economics*, *Economic Development and Cultural Change*, *Economic Inquiry*, *Experimental Economics*, *Journal of Development Economics*, *Journal of Political Economy: Microeconomics*, NBER, NSF, *Review of Economics and Statistics*, The MIT Press, *World Development*

Media, Profiles, Blogs, and Op-eds

American Economic Association Committee on the Status of Minority Groups in the Economics Profession, Atlanta Business Chronicle, Direct 107.1 Media Curaçao, Diverse: Issues in Higher Education, International Organization for Remittances and Migration, InvestmentNews, NBER Bulletin on Retirement and Disability, National Public Radio, NSF, New York Amsterdam News, NOTABLE, Real Clear Markets, RemTECH, USAID Research Technical Assistance Center, Spelman College, TIME, University of Washington Foster School of Business, Univisión/ViX, VoxDev, Wall Street Journal, Wereldjournalisten (the Netherlands), Word in Black

Other Service

American Economic Association

Member, Committee on the Status of LGBTQ+ Individuals in Economics	2023-present
Mentor, Mentoring Programs (General and LGBTQ+)	2018-present
Member, Task Force on Outreach to Undergraduate/High School Students	2019-2022

Government and Policy

Member, Advisory Council, Julian Bond Institute	2026-present
Member, NASA SBIR/STTR Evaluation Committee, National Academies	2023-2026
Member, USAID Subcommittee on Systemic Solutions for Climate Change	2022-2023
Affiliate, USAID Research Technical Assistance Center	2018-2024

Economics Miscellaneous

Member, J-PAL Racial Equity Advisory Committee	2024-present
Tenure Letter Writer, Miscellaneous Institutions	2022-present
Member, J-PAL SPRI/Racial Equity Review Board	2025-2027
Member, Review Committee for NBER Post-Doc on Racial and Ethnic Disparities	2025
Member, Executive Committee USC's AD/ADRD RCMAR	2023-2024
Second Vice President, Midwest Economics Association	2022-2023
Member, ICPSR Research Data Ecosystem External Advisory Board	2022-2024
Member, Anything But Dismal/Uncommon Econ Board	2022-2024

Spelman College

Mentor, Lisa D. Cook Scholar Program	2019-present
Member, Economics Department Search Committee	2018-present
Advisor, Economics Major	2014-present
Recorder, Economics Department Meetings	2012-present
Member, Faculty Committee on Sexual Assault and Violence Against Women	2016-present
Member, LGBTQ+ Faculty Curriculum Committee	2014-present
Advisor, Social Justice Fellowship Program	2013-present
Member, Faculty Council (Senate)	2022-2026
Member, Committee on Alignment of College Mission and Tenure/Promotion	2022
Advisor, Enactus (SIFE)	2012-2018
Advisor, Economics Club	2014-2015
Member, Faculty Welfare Committee	2014-2018
Member, International Travel Committee	2017
Member, Strategic Planning Theme Committee	2017
Member, Presidential Awards Committee	2015
Organizer, AUC Small Business Administration Millennial Trep Day	2015

IFPRI

Member, Search Committee (MTID, PHND & EPTD)	2009-2012
Member, Workplace Committee	2009-2011

Teaching

Course	Period	Score range
Spelman		**(out of 5)**
ECON 315 Intermediate Micro	2018-present	3.9-4.7
ECON/MGT 395 Behavioral Game Theory	2013-present	4.2-4.99
ECON 316 Intermediate Macro	2017-2018	4.4-4.7
ECON 242 Principles of Micro	2012-2014	4.55-4.6
ECON 241 Principles of Macro	2012-2015	4.68-4.72
MGT 300 Principles of Management	2012-2017	4.62-4.89
MGT 401 Women in Management and Entrepreneurship	2015	4.97
MGT 320 Principles of Financial Management	2013-2015	4.04-4.73
GA State – teaching assistant		
ECON 8120 PhD Micro I	2006-2007	4.2
ECON 2106 Principles of Microeconomics	2006	not available
ECON 8730 PhD Statistics and Econometrics	2005-2006	4.5

Language Skills

Fluent in English, Spanish, Dutch, Papiamentu; competent in French

Field Experience

Ethiopia, Moçambique, Senegal; Indonesia, Japan, Vietnam; Curaçao, the Dutch Caribbean; El Salvador, Honduras, Perú; Netherlands, France; USA